



**ASIAN INFRASTRUCTURE
INVESTMENT BANK**

2022 Corporate Procurement Annual Report

Corporate Procurement Unit
Facilities and Administration Services Department
March 2023

Executive Summary

Contract Overview

- The total value of the Asian Infrastructure Investment Bank's (AIIB) corporate procurement contracts in 2022 is USD81,201,833 which is one percent higher than in 2021. A total of 675 contracts were awarded compared to 606 contracts in 2021.
- The procurement category with the largest spend is General Services accounting for 58 percent of the total contract value, followed by Consulting Services for 30 percent, Goods for 11 percent and Works for one percent.
- AIIB procures goods, works and services, including consulting services, through competition or direct selection. Competitive procurement represents 65 percent of the total contract value.
- Aside from regular one-off and multiyear contracts, AIIB executed eight framework agreements for the long-term supply of strategic goods and services.

2022 Corporate Procurement Activities

- Completed 675 contracts to support AIIB's investment operations projects and meet the Bank's corporate requirements for goods, works and general/consulting services using the Bank's administrative and capital budget.
- Continuously enhanced eProcurement systems to enable upgraded functions in the ERP system.
- Issued internal guidance and implemented amendments to the Directive on Corporate Procurement to improve overall corporate procurement efficiency.
- Completed internal compliance assurance review on Know Your Counterparty/Financial Crime and Integrity Due Diligence (KYC/FCIDD) for Corporate Procurement Suppliers and completed KYC system business design including integration with eProcurement systems.
- Completed one external audit and two internal audits on Financial Reporting with no major findings.
- Completed annual planning report on Outsourcing Services.

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1. Introduction

The Annual Corporate Procurement Report provides an overview of AIB's procurement of goods, works and services, including consulting services required by AIB to fulfill its institutional requirements using the Bank's administrative budget, capital expenditure budget and other funding sources administered by AIB.

This report was prepared by the Corporate Procurement Unit (CPU) of the Facilities and Administration Services Department. CPU exercises AIB's corporate procurement functions and ensures compliance with the Bank's Policy on Corporate Procurement.

This report includes statistics on (i) AIB's Corporate Procurement contract value by categories, (ii) top 10 contracts by value, (iii) procurement methods, (iv) global procurement and (v) engagement of Individual Consultants.

2. Corporate Procurement Contract Value

Based on AIB's administration and operational requirements, the total corporate procurement contract value in 2022 is USD**81,201,833**, a slight 1-percent increase from USD80,790,844 in 2021.

Table 1: 2022 Contract Value by Procurement Category

Procurement Category	No. of Contracts	Total Value (USD)	Percentage
Consulting Services (Firm)	134	8,880,091	11%
Consulting Services (Individual)	345	15,360,612	19%
General Services	109	46,910,887	58%
Goods	79	9,195,914	11%
Works	8	854,330	1%
Total	675	81,201,833	100%

Chart 1: Contract Value by Category From 2020 to 2022 (in USD)



3. Top 10 Contracts by Value

The top 10 contracts accounted for 46 percent of the total contract value (excluding Individual Consultant contracts).

Table 2: Top 10 Contracts by Value

Rank	Procurement Category	Contract	Total Value (USD)
1	General Service	Property Management and Corporate Service for Headquarters and Tianjin Office for Two Years (2022 and 2023)	8,726,921
2	General Service	Building Facilities Management Services for Headquarters	5,011,415
3	General Service	SAP Applications Operation Support	3,936,663
4	General Service	Medical Insurance Premium	3,065,580
5	General Service	IT Helpdesk Services	2,868,169

6	Goods	IT Equipment and Related Services	2,451,396
7	General Service	Building Security Service for Headquarters and Tianjin Office	2,420,951
8	General Service	Microsoft Azure Service Renewal	2,122,390
9	General Service	External Audit on Annual Financial Statements of AIIB and Special Funds	1,062,000

Note: The above contracts include standalone contracts, contract amendments and sub-agreements issued in 2022.

Table 3: Framework Agreements Established in 2022

No.	Contract Type	Procurement Category
1	General Services	Vegetation and Landscape Maintenance and Enhancement Project at the Public Area of the Headquarters
2	General Services	Contingency Headhunting Services
3	General Services	Virtual and Hybrid Events Solutions (three contracts)
4	General Services	Recruitment Services
5	General Services	Property Management and Corporate Service for Headquarters and Tianjin Office
6	Goods	Centralized Software Management

4. Procurement Methods

A total of 239 contracts representing 65 percent of the total value of contracts were procured through competition, while 436 contracts representing 35 percent

of the total contract value were procured through direct selection. The exception to competitive procurement is in accordance with the AIIB Directive on Corporate Procurement section 3.7.

Table 4: Procurement Methods (in USD)

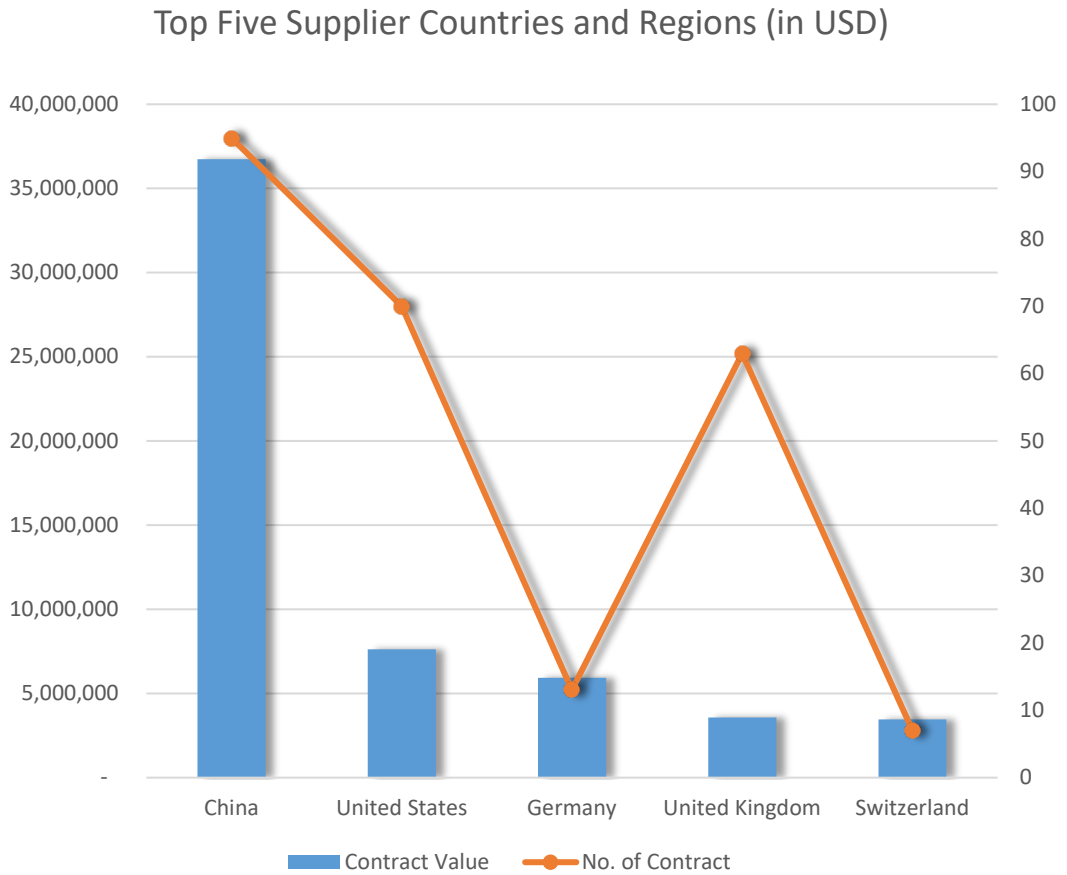
Procurement Method	No. of Contracts	Total Contract Value (USD)	Percentage (by value)
Competition	239	53,007,776	65%
Direct Selection (>USD 70K)	87	19,363,577	24%
Direct Selection (<=USD 70K)	349	8,830,480	11%
Grand Total	675	81,201,833	100%

5. Global Procurement

AIIB's Procurement Policy allows the Bank to procure goods, works, general services and consulting services from any country and region unless AIIB's Board of Directors decides otherwise. To implement the policy, AIIB provides an online facility for advertising business opportunities for goods and services including consulting services.

The top five supplier countries and regions (where their global head offices are registered) are China (56 percent), United States (12 percent), Germany (nine percent), the United Kingdom (five percent) and Switzerland (five percent). The top five represent 87 percent of the total contract value of suppliers.

Chart 2: Top Five Supplier Countries and Regions (contract value in USD)



Note: Data excludes economies of Individual Consultants.

International suppliers (including foreign companies outside China, wholly owned foreign enterprises registered in China) mainly provided consulting services and international subscription of IT products and associated services, while local suppliers provided mainly general services, including corporate services, security and building facility management, IT equipment and software, telecommunications, catering and local event management and staff relocation settlement services.

6. Engagement of Individual Consultants

In 2022, Individual Consultants continued to play an important role in supporting AIIB’s operations in the areas of policy assurance and compliance, information technology, legal, investment project preparation and implementation.

The total number of individual consultant contracts concluded in 2022 is 345, a 34-percent increase compared to 2021. The overall contracted commitment

(including both consultants' remuneration and reimbursable expenses) reached USD15,360,612, a 5-percent increase compared to 2021. Consultants' total input days also increased by 6 percent compared to 2021. See Table 5 for detailed data.

Table 5: Total Number of Contracts, Contract Value and Input Days

Year	Total No. of Contracts	Total Contract Value (USD)	Total Input Days
2022	345	15,360,612	23,083
2021	258	14,586,803	21,715
2020	243	12,836,601	19,512

Table 6: Total Number of Contracts, Contract Value, and Input Days by Procurement Method in 2022

Procurement Method	No. of Contracts	Contract Value (USD)	% of Total Value	Input Days
Open Competition	135	9,584,292	62%	15,501
Direct Selection (>USD 70K)	17	2,546,295	17%	2,394
Direct Selection (<=USD 70K)	193	3,230,025	21%	5,188
Grand Total	345	15,360,612	100%	23,083

Note: Total number of contracts includes original contracts and contract amendments.

In 2022, total 244 individual consultants from 43 economies were engaged by AIIB. Top 5 economies by contract value are shown in Table 7 below.

Table 7: Top Five Economies (by Contract Value)

Rank	Economy	Contract Value (USD)	Percentage
1	China	3,842,683	25%
2	United States	1,666,422	11%
3	France	1,351,725	9%
4	India	1,276,543	8%
5	United Kingdom	538,925	4%

7. Annex: 2022 Major Contracts with Firms (Contract Value ≥ USD200,000)

General Services			
No.	Description	Contract Period (year)	Contract Value (USD)
1	Building Facilities Management Services for Headquarters	1	5,011,415
2	Property Management and Corporate Service for Headquarters and Tianjin Office - 2023	1	4,685,284
3	Property Management and Corporate Service for Headquarters and Tianjin Office - 2022	1	4,041,637
4	SAP Applications Operation Support	3	3,936,663
5	Medical Insurance Premium	1	3,065,580
6	IT Helpdesk Services	3	2,868,169
7	Building Security Service for Headquarters and Tianjin Office	1	2,420,951
8	Microsoft Azure Service Renewal	3	2,122,390

9	External Auditing on Annual Financial Statements of AIIB and Special Funds	1	1,062,000
10	M365 Systems Enhancement and Support Service	3	835,984
11	RDM and RMP Enhancement Project	3	829,914
12	Office 365 Support	3	760,380
13	Loan Processing Services	1	750,000
14	Virtual Desktop Infrastructure Services	3	694,483
15	Investment Management Information System Contract Amendment	3	607,454
16	Records 365 For Record Information Management	3	542,426
17	AIIB Website	1	538,074
18	SAP Cost Accounting System and SAP Application Integration License Renewal	3	487,120
19	IT Infrastructure Operation Service Contract Amendment	3	484,473
20	S4HANA Implementation Project Contract Amendment	1	473,740
21	Bloomberg Terminal and Market Data Subscription	1	472,193
22	Project Procurement Management System (PPMS) Contract Amendment	4	467,001
23	LMIS Enhancement	3	426,880
24	CY22-CU-Contract Period Extension	3	419,937
25	Know Your Counterparty (KYC) system	3	419,417
26	Bloomberg Terminal and Market Data Subscription	3	403,767
27	CRM Enhancement	3	402,291
28	Cyber Security Maturity Assessment	1	346,334
29	PAMS license subscription and support service	2	322,955

30	Contract Amendment for SAP Operation Service	3	298,682
31	Ariba AMS Renewal	3	280,545
32	Meeting Reservation and Management System	3	278,060
33	Bloomberg Multi Asset Risk System (MARS) Renewal	2	272,000
34	Deception Technology	3	246,718
35	Unified Endpoint Management Solution for Mac	4	245,313
36	Life and ADD Insurance Policy for AIIB	1	236,912
37	People Manager Program	1	227,923
38	RRA Revision	2	216,735
39	Data Loss Protection License Renewal and Expansion	3	212,165
40	Threat Intelligence Platform	3	206,836
41	External Auditor Review on Interim Financial Statements of AIIB	1	200,000
Consulting Services (Firm)			
No.	Description	Contract Period (year)	Contract Value (USD)
1	Outsourcing Risk Assessment and ICFR Support Service	2	537,413
2	IT Risk Management Consulting Service	2	537,030
3	Consulting Service for Data Ecosystem	1	473,630
4	Fund Transfer Pricing Implementation	1	345,000
5	Know-Your-Counterparty Service Renewal	1	276,000
6	Accounting and Reporting Support Services Revision	3	273,782
7	Compass Infratech Report	1	250,000

8	New SEC Shelf Registration under Schedule B Contract Amendment	2	250,000
9	Risk and Control Self-Assessment (RCSA)	1	200,000
Goods (including Publications and Subscriptions)			
No.	Description	Contract Period (year)	Contract Value (USD)
1	IT Equipment and Related Services	4	2,451,396
2	SWIFT Alliance Warehouse	4	1,016,000
3	IT Equipment and Related Services	4	911,339
4	Mobile Phones and Associated Services	5	473,608
5	Hyper-Converged Infrastructure Expansion	3	360,514
6	XVA System Solution	4	310,000
7	Subscription Services Answers Plan	3	215,721
Works			
No.	Description	Contract Period (year)	Contract Value (USD)
1	Partial Interior Fitting-Out Project	< 1	553,317

Note: The contracts above include both standalone contracts and sub-agreements issued in 2022.